

BLUEPRINT

for Progress

SUMMER 2016

CONSTRUCTION NEWS & INFORMATION FROM MINGHINI'S GENERAL CONTRACTORS, INC.

Major Victory for WV Citizens, Job Creation and the Economy

Our thanks to Eastern Panhandle legislators John Overington (R-Berkeley 62), Eric Householder (R-Berkeley 54) and Craig Blair (R-Berkeley 15) who have been working diligently for the past couple of years to repeal a law that required contractors to pay inflated wages.

Called "Prevailing Wage" it required contractors to pay inflated wage rates to workers on all government projects, which greatly inflated the price of construction. Under the State's former prevailing wage law, the state Division of Labor set the hourly pay scale for public

construction projects. In the past WV companies could not be as competitive as others on State jobs resulting in a loss of jobs for West Virginians and increased costs for taxpayers both in the price of construction and in unemployment benefits.

By allowing free market forces to set the wages, WV will no longer have to pay inflated wage rates on government jobs, bringing the price of construction down.

This February the repeal of the 50+ year old Prevailing Wage Law means there

will a fairer playing field for bidding on government construction projects and more jobs for WV laborers. In that WV has the highest unemployment in the nation and the lowest workforce participation rate, this is a major victory for job creation.

Delegate Eric Householder said about the passage of the bill to repeal prevailing wage, "Today is a day of redemption for the taxpayers. No longer will West Virginia taxpayers be held hostage by big labor." ■

Associate Profile

David F. Spriggs, LS, Land Surveyor • Painter-Lewis, P.L.C.

817 Cedar Creek Grade, Suite 120, Winchester, VA 22601 • Tel: 540-662-5792 • dspriggs@painterlewis.com

PAINTER-LEWIS, P.L.C. provides civil engineering, land planning, landscape architecture, and land surveying services. The firm has performed work in and is licensed in the states of Virginia, West Virginia, Maryland, New York, North Carolina, and Pennsylvania. Its clients are private builders, real estate developers, land use attorneys, and local governments.

The professional members of PAINTER-LEWIS, P.L.C. have built an outstanding reputation for providing a broad base of consulting and design services which are well-suited for land development projects. The principal members of PAINTER-LEWIS, P.L.C. are John C. Lewis, P.E., C.L.A., Timothy G. Painter, P.E. and David Spriggs, L.S.

In 1995, the Professional Limited Liability Company "PAINTER-LEWIS, P.L.C." was formed as a consolidation of the existing sole proprietorships. PAINTER-LEWIS, P.L.C. specializes in commercial, residential and institutional land planning, structural design, infrastructure design, and environmental analysis. Mr. Ritchie provided complete surveying services to local clients since 1974 under the company name of Ritchie Surveys, Inc. Ritchie Surveys,

Inc. merged with PAINTER-LEWIS, P.L.C. on April 1, 2000. Mr. Ritchie has since retired and David Spriggs serves as the land surveyor.

Painter-Lewis has worked on a number of projects for Minghini's including the Jefferson County Bus Maintenance Facility, the Shoppes at Foxcroft, and Enterprise Rental Car.

According to David, "It is both a pleasure and delight working with Minghini's. Everyone has a positive attitude and the company is very knowledgeable concerning its survey needs"

David, a native of northern Virginia, grew up in Chantilly. He currently lives in Stephens City, Virginia. He has been married to Cathy for 36 years and they have a daughter, Jenni, and two grandchildren, Liam and Hazel. David says that when he is not working in the yard and garden, you will find he and his wife enjoying their motorcycles. He also enjoys playing golf whenever he can find the time. ■



Editor's Message

Merit is Our Philosophy

This spring a law that hurt West Virginia taxpayers was repealed by the WV legislature. Basically, the law increased the cost of construction on public projects. The wages that the state directed contractors to pay were not in line with the true prevailing rate.

Minghini's wants to personally thank three of our Republican Legislators from the Eastern Panhandle, including bill sponsor Craig Blair, John Overington, and Eric Householder, for their amazing leadership and persistence in getting this legislation passed. We also appreciate the efforts of the Associated Builders and Contractors of West Virginia and the Cumberland Valley Chapter for their assistance with this challenge. It has taken a concerted effort over several years to accomplish what seemed like the impossible, but those mentioned above along with individual contractors who helped lobby never wavered in their belief and commitment to a fair playing field for the WV Construction Industry.

Minghini's is a merit shop. That means that we follow a business philosophy that encourages fair and open competition as dictated by the free enterprise system. It means that all qualified contractors can bid on jobs and where the contract is awarded based solely on merit (qualifications and ability) as well as competitive pricing and ability

to meet the criteria of the work, regardless of labor affiliation.

The term "Merit Shop" was coined by John Trimmer, who served from 1952 to 1976 as an officer of the Associated Builders and Contractors, an American trade association consisting primarily of non-union construction contractors.

We are also thankful that our company has weathered the economic crisis, in spite of the former legislative handicap mentioned above. Today we are pleased to announce that our business continues to grow and flourish. We believe that the future looks bright for the economy of the Eastern Panhandle and the many excellent subcontractors and suppliers that provide services to our Industry. We believe that being a merit shop focused on construction excellence, customer service, and respectful relationships has inherent advantages. That's why after 156 years, Minghini's continues to be recognized as a name people can believe in and trust. ■



Berniece Collis
Vice President



Nikki Isherwood
Secretary

Client Profile

*Nikki Isherwood, Secretary of the Research and Study Committee and the Building Committee
Bunker Hill United Methodist Church Member and
Chair of the Church Council
Nisherwood@frontier.com 304/229-8198*

Nikki Isherwood has been an active member and valued leader of the Bunker Hill United Methodist Church since 1963 when she moved to Inwood. For the past 53 years she has served in various roles including Lay Leader, Chairperson of Church Council and Staff Parish Relations and on various committees, including Research/Study and Building for Church Additions. She also is involved in The United Methodist Women, a national organization.

Her career as an educator for 39 years prepared her well for the organizational and communicative functions involved in her volunteer church responsibilities. Originally from Hampshire County WV, Nikki attended Shepherd College (now University) where she met her husband, Bill, also an educator. Nikki taught in WV at the elementary, middle and high school levels and then at the prestigious Handley High School in Winchester for 23 years, during which time she earned her Master of Arts Degree in Administration, Supervision and Curriculum. In her last career position, she served as Secondary Supervisor for Curriculum and Instruction for the Winchester Public Schools and retired in 1999.

Nikki and Bill moved to the area 50 years ago and over the past five+ years have restored a derelict pre-Civil War (1805) stone home and 33-acre farm in Gerrardstown, a real labor of love since the first job involved driving the snakes out of the ruin. Spring-Vale is now on the National Registry of Historic Homes. Interestingly, they retained Minghini's to make repairs to a barn roof on the farm damaged during a storm and were so impressed with the company's thoroughness and workmanship that Nikki vowed to use them again when she needed construction help.

Nikki has retired in name only as she enjoys volunteering with the church, gardening, international travel and spending time with her three sisters who live nearby. She and her husband are also active with their retired educators' group. Nikki and her husband are the proud parents of Lynne Sullivan, an international business consultant in Annapolis, and a 15 year old granddaughter, Shannon. ■

BUNKER HILL UNITED METHODIST CHURCH (BHUMC)

While a relatively small church of 210 current members, BHUMC was originally the Methodist Episcopal Church founded in the 1840's in Bunker Hill. The present church building was constructed in 1912. BHUMC is aggressive and strong in carrying out its mission and outreach. Their mission is to enable all people to have a personal relationship with Christ through discipleship and ministry. And the church's collective vision is to grow individually as Christians through reaching out in love and service to all people.

The pastor of BHUMC is Wayne Frum who will retire in 2017. He and his wife, Lynn, have served faithfully and are active in the area.

For more information, visit www.bhumcww.com or call 304/ 229-8508.

The church is located at 9863 Winchester Avenue, Bunker Hill, WV 25413. ■



The addition Minghini's constructed is shown on the right in this photo.

ADDITION FOR BUNKER HILL UNITED METHODIST CHURCH (BHUMC)

Based on the growth projections for southern Berkeley County detailed in a BHUMC Study Committee Report, the Congregation and Frederick District Conference of the UMC supported the need for an addition to provide space for current and future ministries. The plans called for a 2000 sq. ft., 2-story brick structure to be adjoined to the Church's Educational Building. This building would provide ground level offices, handicapped facilities, additional classrooms and expand the downstairs Fellowship Hall.

The Trustees, chaired by Ronnie Roberts, undertook a rigorous selection process to select a general contractor to build the addition. This process involved interviews with three contractors and extensive discussions of costs, materials, labor and delivery capabilities. The Building Committee also visited a church each of the bidding contractors had constructed, interviewed their clients, and held discussions to evaluate their findings. Also critical to the selection was the contractor's understanding of the budgetary constraints of the project.

According to Nikki Isherwood, Secretary of the Building Committee, "Our Building Committee voted unanimously to hire Minghini's General Contractors Inc. to build the addition. The workmanship and materials used in the church they constructed that we visited were of the highest quality. Additionally, the responses from the church people we met who were knowledgeable about Minghini's work were glowing! They referenced specifically to Craig Collis's desire to deliver quality workmanship in a timely manner, the fact that the project would be well managed, and that Minghini's workmen were honorable, skilled and worked hard to please."

After seven months of working closely with Minghini's along with Kenny Feagans, Chairman of the Building Committee, and Ronnie Roberts, Trustee, Nikki states, "We could not have been more pleased with Minghini's services as well as all of the workmen who labored on our site. I, personally, met with and observed many of them as I worked over at the Church during the building process." ■



Subcontractor Profile

Robert Butts, Owner/Operator • Butts Contracting, LLC
www.buttscontracting.com
buttscontracting@msn.com
304/267-7745

Butts Contracting, a family owned business,

has served the Eastern Panhandle region with excavation, hauling, and a wide range of other heavy construction services for more than 30 years. His father, James F. Butts, Jr. started the business in the '70s and Robert started working with him in his teens. Ultimately, he took over the business when his father became ill (he has since passed on). Robert's brother, Kevin, and Robert's wife, Heather, also work in the business. Because of his long tenure with the company, Robert gets involved in all aspects of the company, from doing estimates and public relations to serving as equipment operator, truck driver, laborer and mechanic.

Among its wide range of services are residential and commercial site excavation; driveways and roads; foundations; underground utilities; grading, seeding, and strawing; complete hauling services, septic systems and perk testing; lot clearing; foundations and footings; and even snow plowing and salting services for the winter. The company's strengths are having both the experience and correct machinery to handle such a wide range of excavation and hauling applications. Additionally, the company strives for 100% satisfaction

with its customers and takes both deadlines and budgets very seriously.

Minghini's has used Butts Contracting for many projects, including the Pavilion at War Memorial Park, Rankin Physical Therapy building, Jefferson County Courthouse, Mattress Warehouse, Enterprise Rent-a-Car and Berkeley Medical Center...to mention just a few.

States Robert, "It has been great working with Minghini's. Craig and the guys have all been nice to work with and we feel our extra efforts are greatly appreciated by them. I would describe Minghini's as TOP QUALITY and a very professional business."

In Robert's leisure time, he enjoys spending time with his wife, Heather, and two daughters, Lillie and Jenna, as well as friends. They go camping and boating from their lot on the Potomac River. Robert also "tinkers" in his shop, does target shooting and enjoys firearms. Someday he plans to start bee keeping.

Berniece would especially like to thank Robert and his crew for reworking her home driveway which had been damaged by trucks from the quarry causing cars to drag. She says she couldn't be more pleased with their work. Notes Berniece, "They did a marvelous job and even added stones around the culvert. Now every time she turns in to go home she is thankful for Robert's expertise and consideration." ■

Projects

Completed Projects:

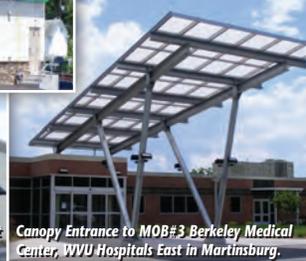
Bunker Hill United Methodist Church Addition
Shoppes @ Foxcroft
Potomac Intermediate School Additions
Renovations at the Valley Mall
Mattress Warehouse
Old Courthouse Square Space Build Out
Ambrose Park Restrooms
Domino's Winchester, Middletown, Hagerstown, Martinsburg & Chambersburg
Jefferson County Schools Bus Garage
Berkeley Medical Center MOB 3 Entrance Canopy



Enterprise Rent-a-Car located on North Queen Street in Martinsburg.



Mattress Warehouse located at the Foxcroft Towne Center (old Martinsburg Mall).



Enterprise Rent-a-Car

Current Projects:

Renovations to Asbury United Methodist Church Worship Center, Charles Town
Shops at Foxcroft Towne Center Retail Space in Martinsburg (old Martinsburg Mall)
Shenandoah Valley Community Health Additions and Alterations
Dr. Martin Luther King Park Pavilion
Domino's Spring Mills Build Out
Valley Mall Restrooms
Berkeley County Schools Energy Upgrade—Opequon Elementary School
Fairfax Coffee House Fire Damage Repairs
Panera Bakery Shell Structure

Minghini's General Contractors, Inc.
51 Trumpet Lane
Martinsburg, WV 25404-4889

The Trusted Name in Construction Since 1860

PRSRT STD
U.S. POSTAGE
PAID
GREENCASTLE, PA
PERMIT NO. 10



Ph: (304) 263-9988 • Fax: (304) 263-0109 • www.minghinis.com • WV 000056

Staff News

REMEMBERING! The Collis family remembers family members no longer here on Memorial Day. ■



CONGRATULATIONS! Carlie Regan Collis, daughter of Morgan and Jennie Collis and granddaughter of Craig and Berniece, graduated from Jefferson High School on Friday, May 27, 2016. She plans to attend Weslyen College in the Fall. ■



Welcome back, Jason Collis! (He is not related to Craig and Berniece). ■



Community Service

LUCKY BERNIECE!

Patty Nisewarner, Linda Mowen and Craig Gregory joined Berniece to play miniature golf to support the mission of Panhandle Home Health. Berniece had two consecutive holes in one! ■



REUNION. At The Women of Distinction Reunion Luncheon for the Girl Scouts, Berniece was clearly on babysitting duty with grandson Boyd in her arms. ■

